



UNAUDITED SUMMARY CONSOLIDATED (GROUP) AND SEPARATE FINANCIAL STATEMENTS FOR THE SIX MONTHS PERIOD ENDED 30 JUNE 2025

FINANCIAL HIGHLIGHTS | SIX MONTHS ENDED 30 JUNE 2025

PROFIT
AFTER TAX
MK124.9 BILLION
UP BY 153%

REVENUE
MK384.4
BILLION
UP BY 90%

TOTAL ASSETS
MK3.175
TRILLION
UP BY 57%

FIRST INTERIM
DIVIDENDS
MK6.258 BILLION
UP BY 100%

EARNINGS
PER SHARE
MK62.00
UP BY 145%



SUMMARY STATEMENTS OF COMPREHENSIVE INCOME

	Unaudited 6 months to 30-Jun-25 MK'million	GROUP Unaudited 6 months to 30-Jun-24 MK'million	Audited 12 months to 31-Dec-24 MK'million	Unaudited 6 months to 30-Jun-25 MK'million	COMPANY Unaudited 6 months to 30-Jun-24 MK'million	Audited 12 months to 31-Dec-24 MK'million
Insurance revenue	59,897	47,176	133,160	-	-	-
Insurance service expenses	(25,648)	(19,264)	(53,298)	-	-	-
Net (expense)/income from reinsurance contracts held	(20,228)	(18,493)	(28,387)	-	-	-
Insurance service result	14,021	9,419	51,475	-	-	-
Net insurance finance (expense)/income	(1,066)	1,737	(13,630)	-	-	-
Revenue from non-insurance operations	324,540	155,419	383,285	30,318	10,849	24,334
Other income	217	117	1,056	55	21	880
Share of profit from associate and Joint Venture companies	287	683	1,128	287	683	1,128
Depreciation and amortisation	(4,823)	(3,095)	(7,789)	(66)	(30)	(74)
Impairment losses on financial assets	(7,978)	(3,894)	(4,725)	-	-	-
Other finance costs	(1,119)	(1,066)	(3,658)	(93)	(193)	(326)
Operating expenses	(131,236)	(83,019)	(209,391)	(4,539)	(3,069)	(7,872)
Profit before income tax	192,843	76,301	197,751	25,962	8,261	18,070
Income tax expense	(67,934)	(27,017)	(63,358)	(2,680)	(516)	(1,252)
Profit for the period	124,909	49,284	134,393	23,282	7,745	16,818

Attributable to non-controlling interest	60,034	22,852	62,384	-	-	-
Attributable to shareholders of the parent company	64,875	26,432	72,009	23,282	7,745	16,818
	124,909	49,284	134,393	23,282	7,745	16,818

Other comprehensive income						
Items that will never be reclassified to profit or loss						
Revaluation of property and equipment	-	(434)	270	-	-	-
Items that are or may be reclassified to profit or loss						
Profit on available for sale assets	9,207	865	6,456	-	-	2,378
Translation difference on foreign operations	690	(222)	(203)	-	-	92
Total other comprehensive income for the period after tax	9,897	209	6,523	-	-	2,470

Total comprehensive income for the period	134,806	49,493	140,916	23,282	7,745	19,288
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Attributable to non-controlling interest	64,915	22,952	64,370	-	-	-
Attributable to shareholders of the parent company	69,891	26,541	76,546	23,282	7,745	19,288
	134,806	49,493	140,916	23,282	7,745	19,288

Dividend paid to shareholders of the parent company	(10,430)	(4,172)	(12,517)	(10,430)	(4,172)	(12,517)
Earnings per share (Kwacha)	62.00	25.34	69.04	-	-	-
Dividend paid per share (Kwacha)	10	4	12	10	4	12
Number of shares in issue ('000)	1,043,041	1,043,041	1,043,041	1,043,041	1,043,041	1,043,041

SUMMARY STATEMENTS OF FINANCIAL POSITION

	GROUP Unaudited As at 30-Jun-25 MK'million	Unaudited As at 30-Jun-24 MK'million	Audited As at 31-Dec-24 MK'million	COMPANY Unaudited As at 30-Jun-25 MK'million	Unaudited As at 30-Jun-24 MK'million	Audited As at 31-Dec-24 MK'million
ASSETS	3,174,857	2,020,658	2,430,822	50,578	31,482	39,372
Cash and cash equivalents	347,382	289,533	281,853	8,506	14,170	6,652
Trade and other receivables	37,106	22,944	30,131	2,672	3,046	2,461
Loans and advances to customers	276,564	185,231	234,942	-	-	-
Client funds under management	420,052	208,619	275,506	-	-	-
Reinsurance contract assets	41,317	38,411	38,583	-	-	-
Other investments and loans receivable	53,983	119,268	129,765	2	2	2
Inventories	972	537	649	-	-	-
Investment in associate and joint venture companies	4,251	2,139	4,114	4,251	2,139	4,114
Investment in government securities	928,023	682,902	753,061	-	-	-
Investment in subsidiaries	-	-	-	18,203	9,063	9,212
Investment in equity shares	993,438	414,520	613,787	15,864	2,736	15,864
Investment properties	6,114	4,914	6,114	246	206	246
Deferred tax assets	7,589	7,614	9,813	129	-	536
Right-of-use assets	3,396	4,614	3,775	366	16	2
Intangible assets	18,284	13,912	17,676	18	29	23
Property and equipment	36,386	25,500	31,053	321	75	260

LIABILITIES

	Unaudited As at 30-Jun-25 MK'million	GROUP Unaudited As at 30-Jun-24 MK'million	Audited As at 31-Dec-24 MK'million	Unaudited As at 30-Jun-25 MK'million	COMPANY Unaudited As at 30-Jun-24 MK'million	Audited As at 31-Dec-24 MK'million
Deposits and customer accounts	848,510	632,011	645,471	-	-	-
Trade and other payables	262,446	244,024	322,784	4,682	2,643	6,256
Client funds payable	396,305	203,638	236,895	-	-	-
Insurance contract liabilities	1,236,917	720,340	901,701	-	-	-
Reinsurance contract liabilities	148	-	49	-	-	-
Interest-bearing loans and borrowings	34,613	8,993	23,471	-	917	458
Lease liabilities	7,356	7,686	7,448	404	43	18
Deferred tax liabilities	18,379	5,111	16,537	-	-	-

EQUITY

Issued share capital	52	52	52	52	52	52
Reserves	207,357	112,388	155,552	45,440	27,827	32,588
Non-controlling interest	162,774	86,415	120,862	-	-	-

TOTAL EQUITY AND LIABILITIES

	3,174,857	2,020,658	2,430,822	50,578	31,482	39,372
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SUMMARY STATEMENTS OF CHANGES IN EQUITY

Balance as at the beginning of the period	276,466	161,463	161,006	32,640	24,306	25,868
Net profit for the year	124,909	49,284	134,393	23,282	7,745	16,818
Other comprehensive income	9,897	209	6,523	-	-	2,470
Dividends paid	(32,098)	(12,101)	(25,456)	(10,430)	(4,172)	(12,516)
Other transactions with owners of company	(8,991)	-	-	-	-	-
Balance as at the end of the period	370,183	198,855	276,466	45,492	27,879	32,640

SUMMARY STATEMENTS OF CASH FLOWS

Operating activities

Cash receipts from customers	402,656	227,100	351,100	2,771	1,622	5,226
Cash payments to clients, employees and suppliers	(275,503)	(137,645)	(185,181)	(6,137)	(3,556)	(6,115)
Increase in operating assets-banking business	(146,683)	(258,454)	(460,643)	-	-	-
Increase in operating liabilities-banking business	56,996	276,613	423,349	-	-	-
Interest paid	(4,700)	(654)	(3,889)	(55)	(194)	(347)
Income taxes paid and refunds	(47,513)	(23,731)	(46,169)	(1,537)	(405)	(1,865)
Cash flows (used in)/generated from operating activities	(14,747)	83,229	78,567	(4,958)	(2,533)	(3,101)

Investing Activities

Interest received	44,966	45,984	60,591	579	1,204	2,131
Dividends received	6,277	3,733	11,418	26,084	7,160	17,067
Additions to property and equipment and intangible assets	(10,711)	(11,773)	(24,438)	(93)	(30)	(239)
Net disposal of government securities	25,217	3,498	11,050	-	-	-
Net disposal/(additions) of equity shares	46,141	(3,231)	(34,791)	(8,991)	-	(10,156)
Net disposal/(additions) of loans and debentures	42	40	(377)	-	-	-
Other investing activities	47	73	119	-	-	52
Cash flows generated from investing activities	111,979	38,324	23,572	17,579	8,334	8,855

Financing Activities

Net proceeds from long term borrowings	(978)	(4,241)	13,396	(458)	(441)	(900)
Dividends paid	(22,198)	(8,667)	(24,503)	(10,302)	(5,238)	(12,235)
Cash paid for acquisition of additional interest in subsidiary	(8,991)	-	-	-	-	-
Other financing activities	(784)	(1,693)	(993)	(7)	(14)	(39)
Cash flows used in financing activities	(32,951)	(14,601)	(12,100)	(10,767)	(5,693)	(13,174)

Net increase/(decrease) in cash and cash equivalents	64,281	106,952	90,039	1,854	108	(7,420)
Cash and cash equivalents at the beginning of the period	273,198	182,382	182,382	6,652	14,051	14,051
Effects of changes in exchange rates	111	199	778	-	11	21
Cash and cash equivalents at end of the period	*337,590	289,533	273,199	8,506	14,170	6,652

*Cash and cash equivalents as reported in the consolidated summary statement of financial position amount to K347.4 billion. This balance includes unrealised fair value gains on short-term deposits of K9.8 billion, which represent non-cash items. Accordingly, these gains have been excluded from the cash and cash equivalents balance of K337.6 billion reported in the statement of cash flows.

OVERVIEW

The Directors are pleased to report on the unaudited consolidated results of NICO Holdings PLC, its subsidiaries, joint venture, and associate companies ("NICO Group") for the half year ended 30 June 2025.

NATURE OF ACTIVITIES

The core business of the NICO Group is General Insurance, Life Insurance, Pension Services, Banking, Corporate Finance Advisory and Asset Management. The NICO Group through its portfolio investments also owns substantial investments in property, listed and unlisted equity investments across various industries in the Malawi economy. The Group carries out its business through subsidiaries in Malawi and Zambia, a joint venture company in Malawi and an associate company in Mozambique.

GROUP RESULTS

Gross revenue for the half year ended 30 June 2025 increased by 90% to MK384.4 billion compared to MK202.6 billion for the same period in 2024. Consolidated profit after tax excluding other comprehensive income increased by 153% to MK124.9 billion compared to MK49.3 billion for the same period in 2024. The consolidated profit after tax, excluding other comprehensive income, that is attributable to owners of the parent company (NICO Holdings plc), increased by 145% to MK64.9 billion compared to MK26.4 billion for the same period in 2024. The growth in the Group's profitability was driven by the strong performance of the banking and life insurance businesses. Consolidated profit after tax, along with other comprehensive income increased by 172% to MK134.8 billion, up from MK49.5 billion recorded for the same period in 2024. The consolidated profit after tax, along with other comprehensive income, attributable to owners of the parent company increased by 164% to MK69.9 billion, up from MK26.5 billion.

SEGMENTAL PERFORMANCE

Banking

NBS Bank Plc delivered a strong performance in the six months to 30 June 2025, driven by growth of loan book and money market instruments which resulted in growth in interest income, higher volume of transactions on digital platforms and an increase in the volume and value of forex transactions also contributed to growth of non-interest revenues. The Bank's consolidated profit after tax grew by 124% to MK73.2 billion (June 2024: MK32.6 billion).

The Bank grew its balance sheet size by 36% in 2025 to MK1.327 trillion (June 2024: MK972.9 billion). The Bank registered a 33% growth in customer deposits to MK864.1 billion (June 2024: MK648.6 billion). Loans and advances grew by 49%, closing at MK276.6 billion (June 2024: MK185.2 billion).

Net interest income grew by 81% to MK122.8 billion (June 2024: MK67.9 billion). Non-interest revenue grew by 208% to MK69.9 billion (June 2024: MK22.6 billion). Impairment provisions rose to MK7.98 billion, up by 103% from MK3.9 billion in the same period last year due to the growth of the loan book which triggered additional provisions under International Financial Reporting Standards. Other contributing factors to the increase in impairment provisions were impact of withdrawal of aid by some development partners and the downgrade of exposures within the SME segment.

Life Insurance

NICO Life Insurance Company Limited registered total insurance revenue growth of 75% to MK18.9 billion (June 2024: MK10.8 billion). This growth was attributed to organic growth, new business and increase in investment returns. The business registered a profit after tax growth of 291% to MK43.0 billion (June 2024: MK11.0 billion). The increase in profitability was attributed to business growth and the impact of higher investment returns from listed equities.

The associate company in Mozambique registered a 70% decrease in profit after tax to MK506.9 million (June 2024: MK1.67 billion). The decrease in profitability was due to post-election disruptions that adversely affected business operations. NICO Holdings Plc's 34.3% share of the profit after tax was MK173.8 million, which represented a 70% decrease compared to the MK573.6 million profit after tax in 2024.

General Insurance

The general insurance business in Malawi registered insurance revenue growth of 11% to MK21.8 billion (June 2024: MK19.56 billion). The revenue growth was due to both organic growth and new business. The business registered profit after tax growth of 125% to MK2.7 billion (June 2024: MK1.2 billion). The increase in profit after tax was due to the impact of higher investment returns from money market investments.

The business in Zambia registered insurance revenue growth of 32% to MK22.2 billion (June 2024: MK16.8 billion). The growth in premiums was due to both organic growth and new business. The business registered a profit after tax of MK648.7 million compared to the prior year profit after tax of MK631.8 million for the same period in 2024. The profitability in the first half of the year was attributable to growth in premiums; however, this was negatively affected by foreign currency exchange losses.

Asset Management

NICO Asset Managers Limited ("NAML") specialises in portfolio management and investment advisory services and has over the years delivered above market returns and financial solutions to a wide range of clients.

NAML registered growth in assets under management of 110% to MK2.900 trillion (June 2024: MK1.380 trillion). Total income grew by 97% to MK11.8 (June 2024: MK6.0 billion), largely due to growth in Assets Under Management (AUM). The business registered a profit after tax growth of 159% to MK5.7 billion (June 2024: MK2.2 billion).

Pension Administration

NICO Pension Services Limited is licenced to offer pension administration services and act as a corporate trustee for pension schemes.

The company registered revenue growth of 70% to MK5.1 billion (June 2024: MK3.0 billion). The revenue growth was driven by new business and pension contribution arrears received from various schemes. The business registered profit after tax growth of 216% to MK1.6 billion (June 2024: MK504.1 million).

Information Technology Services

NICO Technologies Limited is a leading technology services company offering a wide array of ICT services, including Managed IT Services, Digital Transformation, and IT Security.

The Company registered revenue growth of 12% to MK5.6 billion (June 2024: MK5.0 billion). The growth in revenue was driven by the growth of ICT management services and sales of software licenses. The business registered a profit after tax growth of 42% to MK 720.0 million (June 2024: MK 508.0 million).

Segmental Contribution to Group Profit After Tax

	30-Jun-2025 MK' Million (6 Months)	30-Jun-2024 MK' Million (6 Months)	31-Dec-2024 MK' Million (12 Months)
Banking	73,248	32,645	72,991
Life Insurance	43,016	11,032	44,936
Asset Management	5,692	2,227	7,024
General Insurance Malawi	2,666	1,225	5,824
Pension Administration	1,594	504	1,504
Information Technology Services	720	508	1,012
General Insurance Zambia	649	632	719
Other Segments	263	(47)	432
Holding Company	22,995	7,745	16,818
Total	150,843	56,471	151,260
Elimination of dividend income from group companies on consolidation	(25,934)	(7,187)	(16,866)
Group profit after tax	124,909	49,284	134,394

DIVIDEND

After taking consideration of future investments and capital requirements, the Board of directors resolved to pay a first interim dividend of MK6.00 per share (MK6.258 billion), (2023: MK3 per share, MK3.129 billion), a 100% increase from prior year. The first interim dividend will be paid on 22 September 2025 to the shareholders appearing on the Register of Members as at close of business on Friday 19 September 2025. The Register of Members will be closed from 20 September 2025 to 22 September 2025, and no transfers will be registered during that time.

OUTLOOK

The Reserve Bank of Malawi projects economic growth of 2.8% in 2025, up from 1.7% in 2024. The first half of the year was characterised by low foreign exchange reserves, fuel shortages, and inflation remaining above policy targets despite some seasonal easing during the harvest. A food deficit in the 2024/25 agricultural season could reignite inflationary pressures in the second half, constraining scope for monetary policy easing and keeping interest rates elevated.

The business environment is expected to remain challenging, with persistent inflation, tight liquidity, and market uncertainty. In response, the Group remains committed to safeguarding shareholder value by strengthening risk management, driving operational efficiency, and executing strategies that ensure the Group's long-term resilience.

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